

Margaritaville Live & Virtual Run Series

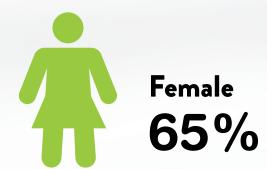
SPONSORSHIP OPPORTUNITIES

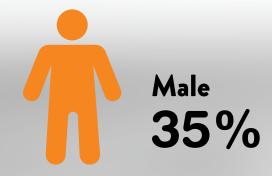


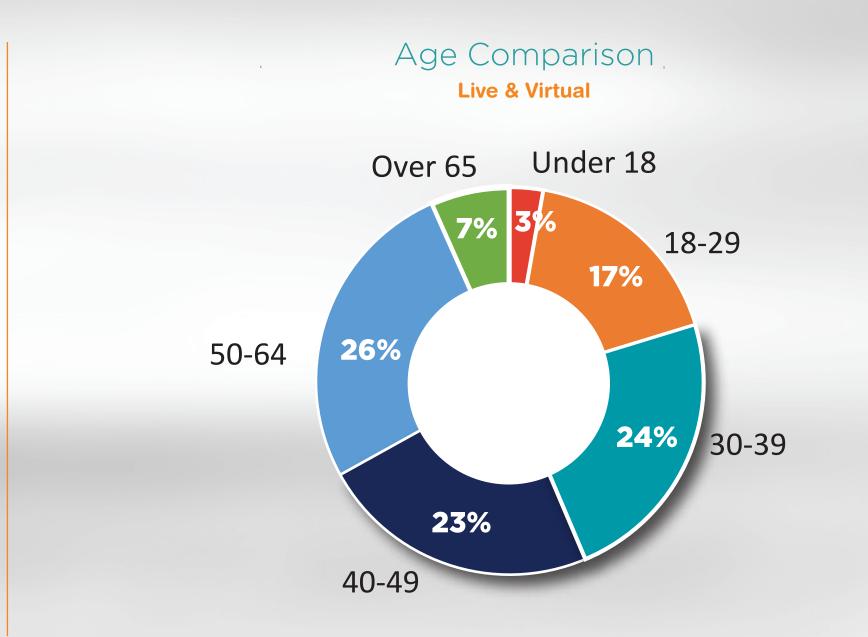
PARTICIPATION & DEMOGRAPHICS

Gender Comparison

Live & Virtual







Education:

81% Bachelor's degree or higher

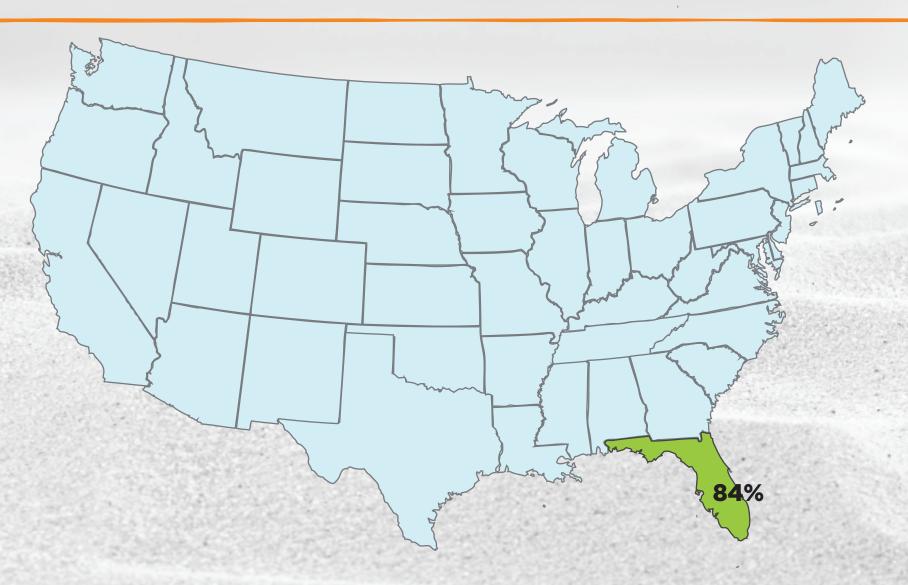
Annual Household Income:

43% \$100,000 or higher

2024 Live & Virtual Event Participants

Top 3 States Represented:

- Florida
- New York
- Georgia
- * Virtual Event Participants came from all 50 states and 8 countries.



	2023	2024
Total Live Runners:	1,210	2,079
Total Virtual Runners:	440	500
Total Participation:	1650	2,579
2025 Estimated Participation:		3,500

[&]quot;84% of event participants come from Florida. All other states and countries contribute 1% or less."

MARKETING

2024 Highlights

Runner participation surged from 1200 in 2023 to surpass 2500 in 2024, doubling the previous year's numbers.

• We introduced a 10K course to compliment our initial 5K course to elevate the level of excitement and engagement.

Official race website, and cross listings all Margaritaville branded digital assets. -Radio Margaritaville,
 Margaritaville Resorts, Shop Margaritaville, Latitude Margaritaville, and MargU

Local and National PR Campaigns

40+ E-mail Campaigns to a database of 10K+ runners, as well as the EDS database of 30K+ subscribers

National running calendar race listings and endemic publications

• Grassroots promotions, expo promo tour, and 10,000+ flyer distribution at various running events and running stores in each market.

Post-race survey insights

SOCIAL MEDIA

2024 Highlights

Organic & Paid

Instagram posts/stories: 130

Instagram views: 107K

Instagram reach: 50K accounts
Instagram profile visits: 3,000

Facebook posts/stories: 200

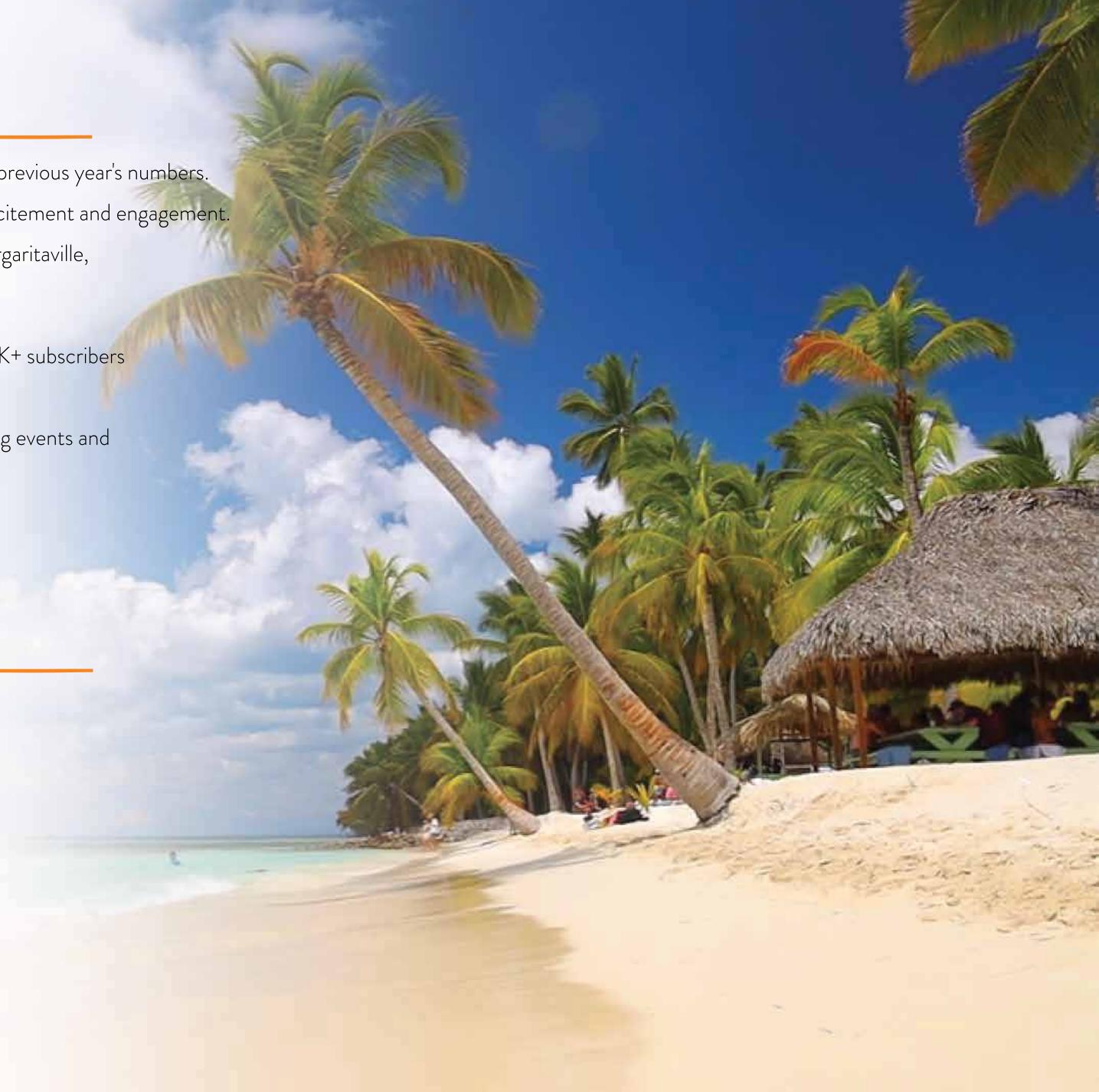
Facebook views: 64K

Facebook reach: 330K accounts

Facebook page visits: 13K

Total Impressions: 1,236,762

Total Reach: 584,982



LIVE EVENT ASSETS

September 28, 2024

Highlights

- Branded event tees and volunteer tees
- Finisher Medals and Awards
- Event signage including start/finish line, and course branding
- Runner bibs
- Participant goodie bags with sponsor swag
- Promotional merchandise
- Happy Hour hosted by Margaritaville Resort
- Complimentary post-race Landshark beer to each participant
- Live music
- Margaritaville Expo Village





BE A PROUD SPONSOR OF THE 2025 MARGARITAVILLE RUN!

TITLE SPONSOR

Become the **Title Sponsor** of the **2025 Margaritaville Run** and receive category exclusivity.

- Showcase your brand on event day with:
 - Post-event expo booth
 - Sponsor activation
 - Start/finish line signage
 - Branding on runner tees, bibs, and medals
 - Gain visibility through event and participant emails.
- Feature your brand on print ads and event posters.
- Opportunity to sponsor key event elements, such as:
 - Opening ceremony
 - Expo
 - Race course
 - And more!

PREMIER SPONSOR

Become the **Premier Sponsor** of the **2025 Margaritaville Run!**

- Showcase your brand on event day with:
 - Post-event expo booth
 - Sponsor activation
 - Event signage
 - Branding on participant tees
- Included in email and print marketing
- Opportunity to sponsor key race elements, such as:
 - Awards ceremony
 - Water stations

OFFICIAL SPONSOR

Become an Official Sponsor of the 2025

Margaritaville Run!

- Feature your brand with:
 - Post-event expo booth
 - Branding on an item in the partciipant goodie bags
- Logo placement on the event website
- Inclusion in event ads and emails

